

## Message Text

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ORIGIN AF-08

INFO OCT-01 ISO-00 PM-04 DODE-00 MC-02 COME-00 EB-07  
CIAE-00 INR-07 NSAE-00 /029 R

DRAFTED BY AF/W:EWLOLLIS/MPH

APPROVED BY AF/W:RGHOUDEK

AF/I:FWIRKUS (INFO)

AF/C:MGALLAGHER (INFO)

PM/SAS:DVHESTER

DOD/ISA:WMOORE (INFO)

PM/MC:AANDRONOVICK (SUB)

DESIRED DISTRIBUTION

DOC

----- 039002

R 080251Z DEC 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

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E.O. 11652: N/A

AGS: BBAK, EAIR, MASS, NI

SUBJECT: INTEREST IN NIGERIA BY HUGHES HELICOPTERS

1. LOS ANGELES BASED SALES MANAGER FOR HELICOPTER  
DIVISION OF HUGHES AIRCRAFT CORP. VISITED AF/W DEC. 3  
TO DISCUSS NIGERIA IN GENERAL AND AS MARKET FOR HELI-  
COPTERS AND TO INQUIRE ABOUT US-NIGERIAN POLITICAL  
RELATIONS. HE SAID HUGHES HELICOPTERS HAD NEVER DONE  
BUSINESS IN NIGERIA BUT IS NOW TAKING SERIOUS LOOK AT  
THAT MARKET (AMONG OTHERS IN AFRICA) AND MAY MAKE  
FAMILIARIZATION VISIT. HUGHES REP DESCRIBED RELATIVELY  
SMALL HELICOPTERS MADE BY HIS COMPANY AND SAID THEY  
COULD BE ADAPTED FOR MANY PURPOSES, INCLUDING AGRI-  
CULTURE AND MILITARY USES. HE SHOWED INTEREST IN  
GENERAL INFORMATION ABOUT NIGERIAN AIR FORCE AND HISTORY  
OF US SALES TO NIGERIAN ARMED FORCES. DEPOFF SAID HE  
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WAS NOT FAMILIAR WITH ESTABLISHED POLICY REGARDING SALES

OF THESE KINDS OF HELICOPTERS TO ARMED FORCES IN AFRICA AND  
WAS THEREFORE UNABLE COMMENT WHETHER DEPARTMENT WOULD OR  
WOULD NOT APPROVE EVENTUAL MILITARY SALES. HUGHES REP  
SAID HE UNDERSTOOD.

2. FOLLOWING HUGHES CALL, DEPOFF DISCUSSED ISSUE WITH  
OTHER INTERESTED OFFICES. POSSIBLE SALE OF HUGHES HELI-  
COPTERS DOES NOT RAISE SAME ISSUE AS PROPOSED SALE OF  
A-7 ATTACK AIRCRAFT WHICH WE OPPOSE. SHOULD COMPANY  
RAISE ISSUE WITH EMBASSY, IT SHOULD BE TOLD BEST  
APPROACH FOR DETERMINING USG VIEW IS FOR US FIRM TO  
REQUEST ADVISORY OPINION FROM STATE'S OFFICE OF  
MUNITIONS CONTROL.

ROBINSON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MARKET SURVEYS, HELICOPTERS, AIRCRAFT SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE298134  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** EWLOLLIS/MPH  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760453-0689  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19761261/aaaacaww.tel  
**Line Count:** 76  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN AF  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 26 JUL 2004  
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